

PRESS RELEASE

9 September 2011

Northgate Information Solutions delivers 12th successive year of increased profitability

Northgate Information Solutions (“NIS”), the leading international systems and outsourcing Group, announces its results for the full year ended April 30th 2011

Financial Highlights

	Year ended 30 April 2011	Year ended 30 April 2010
Revenue	£816.2m	£669.9m
Adjusted operating profit before depreciation & amortisation	£127.5m	£117.6m
Adjusted operating profit	£81.1m	£80.9m
Net operating cashflow*	£125.5m	£96.2m

**Before movements in one-off provisions and pension payments*

Operational Highlights

- Continued growth at NorthgateArinso and integration of Convergys acquisition in the US
- Significant new client wins including: Siemens, BASF, Air Canada, AMP and NBC Universal
- Rapid restructuring with the Public Services division to take account of changing market conditions
- Strong growth at Managed Services due to the roll out of orders won in previous years. Order book maintained
- Search commenced for new Group CEO to replace Chris Stone, who will step down in the new year

Chris Stone, Group CEO, commented: *“I am delighted to be able to report another year of growth at Northgate Information Solutions despite significant challenges in some of our markets. We delivered this performance due to the significant investment we have made in the business in the last several years and the dedication of all our staff.*”

"After twelve successful and very happy years as CEO of Northgate, I have decided to step down from my post to seek new challenges and clear the way for a successor. I shall be leaving in the new year once my successor has been identified. I leave with great confidence in the future of the business and wish my colleagues and my successor every success"

The Board of Northgate is undertaking a selection process for a replacement for Chris and will provide an update when appropriate.

Todd Fisher, Chairman of the Board of Directors, commented: *"KKR and I would like to thank Chris for his contribution to the company. Chris has helped build an excellent business, with a very strong management team. NorthgateArinso has been gaining strong organic growth momentum and has been recognised as a market leader. Public Services and Managed Services are very well positioned for growth in outsourcing services. Chris has been a pleasure to work with and we thank him for his dedication to the business."*

This release is an extract of Northgate IS's annual review for 2010/11, which will be available from Monday on the Group's website www.northgate-is.com

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About Northgate Information Solutions

Northgate Information Solutions is a leading international systems and outsourcing group that operates in three principal divisions.



Delivering HR Excellence

NorthgateArinso addresses the 3 main challenges any HR leader faces: we help lower the cost of HR service delivery, we help improve the quality of HR processes, and we enable business agility, so your organization is ready for future evolutions. We have a holistic view on HR outsourcing, HR technology, and HR consulting, and our customers consider us their Chief Operations Officer for all things HR.

Whether it's about outsourcing payroll, unifying and implementing HR systems, delivering Technology-led HR services in 100 countries around the world, deploying talent management through your organisation, or facilitating smarter HR reporting, NGA provides the technology, skills and services which allows organisations to become a better employer. In brief, we run

our customers' HR engine so they can focus on the road ahead, develop HR into a valued business partner, and make HR a strategic contributor to corporate success.



Building better services for less

Northgate Public Services works to radically redesign and transform service delivery, to improve outcomes and reduce cost. It promotes and sustains higher quality services that are 'better for less'.

Northgate Public Services understands the business of public services and the communities that they serve. For over 30 years, we have combined strategy, innovation, information and technology in a problem-solving approach that has created relationships that last.

We embrace shared value. It drives everything that we do - whether it is running services or developing software solutions. We work together with our clients in the public and not for profit sectors in trusted partnerships that fully engage the public and enhance the quality of life.

Northgate Public Services works with central government, 95% of local authorities, every police force and a wide group of organisations in health and social care, social housing, utilities and transport in the UK. We have a growing number of large-scale international clients.



Making IT Work

Northgate Managed Services provides cloud based and infrastructure services to Public, Private and Third Sector organisations and specialist managed services in the education, government, utilities and charities sectors.

By working in partnership with our customers we gain an in-depth understanding of their organisation and create a technology strategy to support transformation, drive operational efficiency and reduce costs. We help customers improve their business operations through the effective use of IT, and in many cases we take responsibility for running the IT function, offering improved service levels at a lower cost.

Making IT work better for our customers is our ultimate goal.